

SECURITIES

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08027291

ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III

SEC FILE NUMBER

8 - 37934

Washington, DC

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 01/01/07 AND ENDING 12/31/07  
MM/DD/YY MM/DD/YY

## A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER:  
**Homestead Financial, Inc.**

OFFICIAL USE ONLY

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

FIRM ID. NO.

612 Castleman Court

(No. and Street)

Keller

(City)

Texas

(State)

76248

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

(Area Code - Telephone No.)

## B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

Phillip V. George, PLLC

(Name - if individual, state last, first, middle name)

2300 Honey Locust Drive

(Address)

Irving

(City)

Texas

(State)

75063

(Zip Code)

CHECK ONE:

- ☒ Certified Public Accountant  
☐ Public Accountant  
☐ Accountant not resident in United States or any of its possessions.

PROCESSED

MAR 14 2008

THOMSON  
FINANCIAL

FOR OFFICIAL USE ONLY

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

SEC 1410 (06-02)

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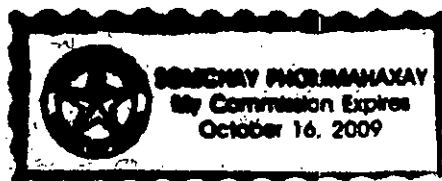
## OATH OR AFFIRMATION

I, Kenneth E. Cherry, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Homestead Financial, Inc., as of December 31, 2007, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

NONE

Somchai Phormahaxay  
Notary Public

Kenneth E. Cherry  
Signature  
Pres./CEO  
Title



This report\*\* contains (check all applicable boxes):

- ☒ (a) Facing page.
- ☒ (b) Statement of Financial Condition.
- ☒ (c) Statement of Income (Loss).
- ☒ (d) Statement of Cash Flows.
- ☒ (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
- ☐ (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- ☒ (g) Computation of Net Capital.
- ☐ (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- ☐ (i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.
- ☐ (j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- ☐ (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- ☒ (l) An Oath or Affirmation.
- ☐ (m) A copy of the SIPC Supplemental Report.
- ☐ (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.
- ☒ (o) Independent auditor's report on the internal control as required by SEC rule 17a-5.

**\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).**

**HOMESTEAD FINANCIAL, INC.**

## FINANCIAL REPORT

**DECEMBER 31, 2007**

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### SUPPLEMENTARY SCHEDULE

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## INDEPENDENT AUDITOR'S REPORT

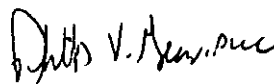
Board of Directors  
Homestead Financial, Inc.

We have audited the accompanying statement of financial condition of Homestead Financial, Inc. as of December 31, 2007, and the related statements of income, changes in stockholder's equity, and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Homestead Financial, Inc. as of December 31, 2007, and the results of its operations and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedule I is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.



PHILLIP V. GEORGE, PLLC

Irving, Texas  
February 18, 2008

**HOMESTEAD FINANCIAL, INC.**  
**Statement of Financial Condition**  
**December 31, 2007**

**ASSETS**

|  |                         |
|--|-------------------------|
| Cash   | \$ 71,831               |
| Commissions receivable   | 7,192                   |
| Prepaid expenses   | 655                     |
| Property and equipment, net of accumulated<br>depreciation of \$50,031 | <u>9,406</u>            |
| <b>TOTAL ASSETS</b>  | <b><u>\$ 89,084</u></b> |

**LIABILITIES AND STOCKHOLDER'S EQUITY**

**Liabilities**

|                          |                     |
|--------------------------|---------------------|
| Accounts payable         | \$ 2,150            |
| Accrued expenses         | <u>3,232</u>        |
| <b>TOTAL LIABILITIES</b> | <b><u>5,382</u></b> |

**Stockholder's Equity**

|   |                         |
|---|-------------------------|
| Common stock                                      | 5,200                   |
| Additional paid-in capital                        | 9,000                   |
| Retained earnings                                 | <u>69,502</u>           |
| <b>TOTAL STOCKHOLDER'S EQUITY</b>                 | <b><u>83,702</u></b>    |
| <b>TOTAL LIABILITIES AND STOCKHOLDER'S EQUITY</b> | <b><u>\$ 89,084</u></b> |

**HOMESTEAD FINANCIAL, INC.**  
**Statement of Income**  
**Year Ended December 31, 2007**

**Revenue**

|  |               |
|--|---------------|
| Securities commissions                         | \$ 8,575      |
| Revenue from sale of investment company shares | 85,767        |
| Insurance commissions                          | 12,122        |
| Other revenue                                  | <u>39,186</u> |

|               |                |
|---------------|----------------|
| TOTAL REVENUE | <u>145,650</u> |
|---------------|----------------|

**Expenses**

|                                |              |
|--------------------------------|--------------|
| Compensation and related costs | 102,288      |
| Clearing charges               | 296          |
| Communications                 | 5,747        |
| Occupancy and equipment costs  | 8,678        |
| Regulatory fees and expenses   | 2,772        |
| Promotional costs              | 1,091        |
| Other expenses                 | <u>7,115</u> |

|                |                |
|----------------|----------------|
| TOTAL EXPENSES | <u>127,987</u> |
|----------------|----------------|

|            |                         |
|------------|-------------------------|
| NET INCOME | <u><u>\$ 17,663</u></u> |
|------------|-------------------------|

**HOMESTEAD FINANCIAL, INC.**  
**Statement of Changes in Stockholder's Equity**  
**Year Ended December 31, 2007**

|                                  | <u>Class A<br/>Common<br/>Shares</u> | <u>Common<br/>Stock</u> | <u>Additional<br/>Paid-in<br/>Capital</u> | <u>Retained<br/>Earnings</u> | <u>Total</u>     |
|----------------------------------|--------------------------------------|-------------------------|---|------------------------------|------------------|
| Balances at<br>December 31, 2006 | 15,000                               | \$ 5,200                | \$ 9,000                                  | \$ 71,839                    | \$ 86,039        |
| Net income                       | -                                    | -                       | -   | 17,663                       | 17,663           |
| Distributions<br>to shareholder  | <u>-</u>                             | <u>-</u>                | <u>-</u>                                  | <u>(20,000)</u>              | <u>(20,000)</u>  |
| Balances at<br>December 31, 2007 | <u>15,000</u>                        | <u>\$ 5,200</u>         | <u>\$ 9,000</u>                           | <u>\$ 69,502</u>             | <u>\$ 83,702</u> |

**HOMESTEAD FINANCIAL, INC.**  
**Statement of Cash Flows**  
**Year Ended December 31, 2007**

**Cash flows from operating activities:**

|   |                |
|---|----------------|
| Net income  | \$ 17,663      |
| Adjustments to reconcile net income to<br>net cash provided by operating activities |                |
| Depreciation  | 8,678          |
| Change in assets and liabilities  |                |
| Decrease in commissions receivable  | 509            |
| Increase in prepaid expenses  | (655)          |
| Decrease in clearing deposit  | 10,813         |
| Increase in accounts payable  | 250            |
| Decrease in accrued expenses  | <u>(1,209)</u> |
| Net cash provided by operating activities   | <u>36,049</u>  |

**Cash flows from financing activities:**

|                              |                         |
|------------------------------|-------------------------|
| Distributions to shareholder | <u>(20,000)</u>         |
| Net increase in cash         | 16,049                  |
| Cash at beginning of year    | <u>55,782</u>           |
| Cash at end of year          | <u><u>\$ 71,831</u></u> |

**Supplemental Disclosures of Cash Flow Information:**

There was no cash paid during the year for interest or income taxes.

**HOMESTEAD FINANCIAL, INC.**  
**Notes to Financial Statements**

**Note 1 - Nature of Business and Summary of Significant Accounting Policies**

**Nature of Business:**

Homestead Financial, Inc. (the Company) was organized in October 1987 as a Texas corporation. The Company is registered as a broker/dealer with the Securities and Exchange Commission (SEC) and is a member of the Financial Industry Regulatory Authority (FINRA). The Company is also a registered insurance agency with the Texas Department of Insurance. The Company's customers consist primarily of individuals in the state of Texas.

The Company operates pursuant to section (k)(1) exemptive provisions of Rule 15c3-3 of the Securities Exchange Act of 1934, and accordingly, is exempt from the remaining provisions of that Rule. The Company does not hold customer funds or securities, but will limit its securities business to the distribution of mutual funds. Under these exemptive provisions, the Computation for Determination of Reserve Requirements and Information Relating to the Possession and Control Requirements are not required.

**Significant Accounting Policies:**

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of the assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Property and Equipment

Property and equipment is recorded at cost less accumulated depreciation. Depreciation is computed using the straight-line method over estimated lives of primarily five years.

Distributions to Shareholder

The Company records distributions to its shareholder on the declaration date.

Security Transactions

Security transactions and the related commission revenue and expense are recorded on a trade date basis.

**HOMESTEAD FINANCIAL, INC.**  
**Notes to Financial Statements**

**Note 1 - Nature of Business and Summary of Significant Accounting Policies (continued)**

**Insurance Commissions**

Insurance commissions are recorded when the policies are funded by the customer.

**Income Taxes**

The Company has elected to be taxed under the provisions of Subchapter S of the Internal Revenue Code, resulting in all tax liabilities or benefits relating to the operations of the Company passing through to the individual shareholder, therefore, there is no provision for Federal income taxes.

**Note 2 - Net Capital Requirements**

The Company is subject to the SEC uniform net capital rule (Rule 15c3-1), which requires the maintenance of a minimum amount of net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. Rule 15c3-1 also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1. At December 31, 2007, the Company had net capital and net capital requirements of \$66,694 and \$5,000, respectively. The Company's net capital ratio was 0.08 to 1.

**Note 3 - Property and Equipment**

Property and equipment consists of office equipment and a vehicle at a cost of \$17,952 and \$41,485, less accumulated depreciation of \$50,031. Depreciation expense for the year totaled \$8,678 and is reflected in the accompanying statement of income as occupancy and equipment costs.

**Note 4 - Capital Stock**

The Company has the authority to issue 500,000 shares of no par value Class A Common Stock and 500,000 shares of no par value Class B Common Stock. Neither class of stock has preferences, limitations, or relative rights greater or lesser than the shares of the other class, except Class B Common Stock is non-voting stock. There are 15,000 shares of Class A common shares issued and outstanding and no shares of Class B common shares issued.

**HOMESTEAD FINANCIAL, INC.**  
**Notes to Financial Statements**

**Note 5 - Retirement Plan**

The Company adopted a self-employed 401(k) plan (the Plan) effective January 1, 2007. This plan replaced the Company's simplified employee pension agreement. The Company and eligible employees both may contribute to the Plan. The Plan is on a calendar year. All employees are eligible to participate after completing one year of service. Employee salary deferral contributions, any matching and/or nonelective contributions, and earnings on these contributions are 100% vested. The Company can contribute an amount of matching and/or profit sharing contributions as determined by the Company at its discretion. The Company may or may not choose to make matching and/or nonelective contributions for a particular year in an amount it will determine each year. The Company did not make any matching or profit sharing contributions for the year ended December 31, 2007.

**Note 6 - Related Party Transactions/ Concentration of Revenue**

The sole shareholder provides office facilities without charge to the Company.

**Schedule I**

**HOMESTEAD FINANCIAL, INC.**  
**Computation of Net Capital and Aggregate Indebtedness**  
**Pursuant to Rule 15c3-1**  
**December 31, 2007**

|  |                         |
|--|-------------------------|
| Total stockholder's equity qualified for net capital                                     | <u>\$ 83,702</u>        |
| Deductions and/or charges  |                         |
| Non-allowable assets:  |                         |
| Commissions receivable   | 6,947                   |
| Prepaid expenses   | 655                     |
| Property and equipment, net  | <u>9,406</u>            |
| Total deductions and/or charges  | <u>17,008</u>           |
| Net Capital  | <u><u>\$ 66,694</u></u> |
| Aggregate indebtedness   |                         |
| Accounts payable   | \$ 2,150                |
| Accrued expenses   | <u>3,232</u>            |
| Total aggregate indebtedness   | <u><u>\$ 5,382</u></u>  |
| Computation of basic net capital requirement   |                         |
| Minimum net capital required (greater of \$5,000 or<br>6 2/3% of aggregate indebtedness) | <u><u>\$ 5,000</u></u>  |
| Net capital in excess of minimum requirement   | <u><u>\$ 61,694</u></u> |
| Ratio of aggregate indebtedness to net capital   | <u><u>0.08 to 1</u></u> |

Note: The above computation does not differ from the computation of net capital under Rule 15c3-1 as of December 31, 2007 as by Homestead Financial, Inc. on Form X-17A-5. Accordingly, no reconciliation is deemed necessary.

**INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL REQUIRED BY  
SEC RULE 17A-5(G)(1)**

Board of Directors  
Homestead Financial, Inc.

In planning and performing our audit of the financial statements of Homestead Financial, Inc. (the Company), as of and for the year ended December 31, 2007 in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

1. Making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by rule 17a-13
2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

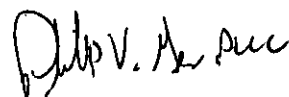
A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control over financial reporting that is less severe than a material weakness, yet important enough to merit attention by those responsible for oversight of the Company's financial reporting.

A material weakness is a deficiency, or combination of deficiencies, in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of the Company's annual or interim financial statements will not be prevented or detected on a timely basis.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at December 31, 2007, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, Financial Industry Regulatory Authority, and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.



PHILLIP V. GEORGE, PLLC

Irving, Texas  
February 18, 2008

**END**